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# 2023 6 Months Investor Presentation

08.08.2023



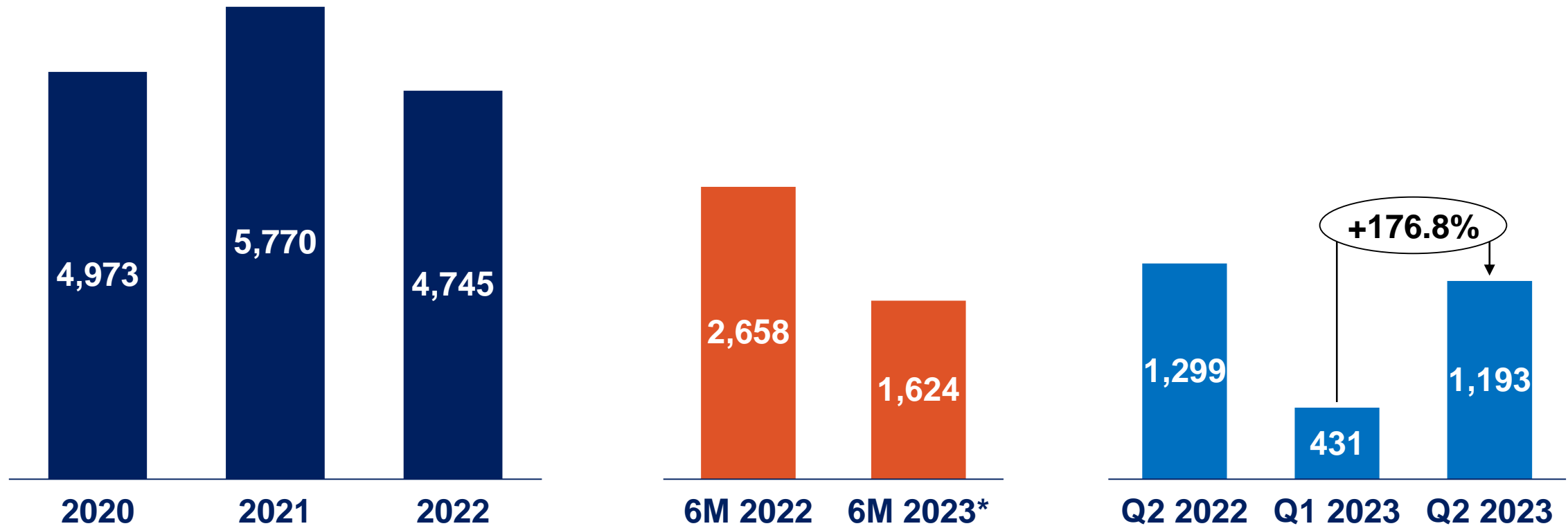
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# Operational and Financial Highlights

Operational Highlights	2021	2022	6M 2022	6M 2023*
Liquid Steel Production (000 tons)	5,770	4,745	2,658	<b>1,624</b>
Flat Steel Production (000 tons)	4,558	3,871	2,114	<b>1,432</b>
Long Steel Production (000 tons)	857	736	479	<b>200</b>
Flat Steel Shipments (000 tons)	4,364	3,992	2,150	<b>1,455</b>
Long Steel Shipments (000 tons)	846	764	459	<b>178</b>
Financial Highlights	2021	2022	6M 2022	6M 2023*
Net Sales Revenue (USD mn)	4,318	4,153	2,348	<b>1,342</b>
EBITDA (USD mn)	1,647	702	684	<b>26</b>
Net Profit / Loss (USD mn)	765	450	426	<b>(122)</b>

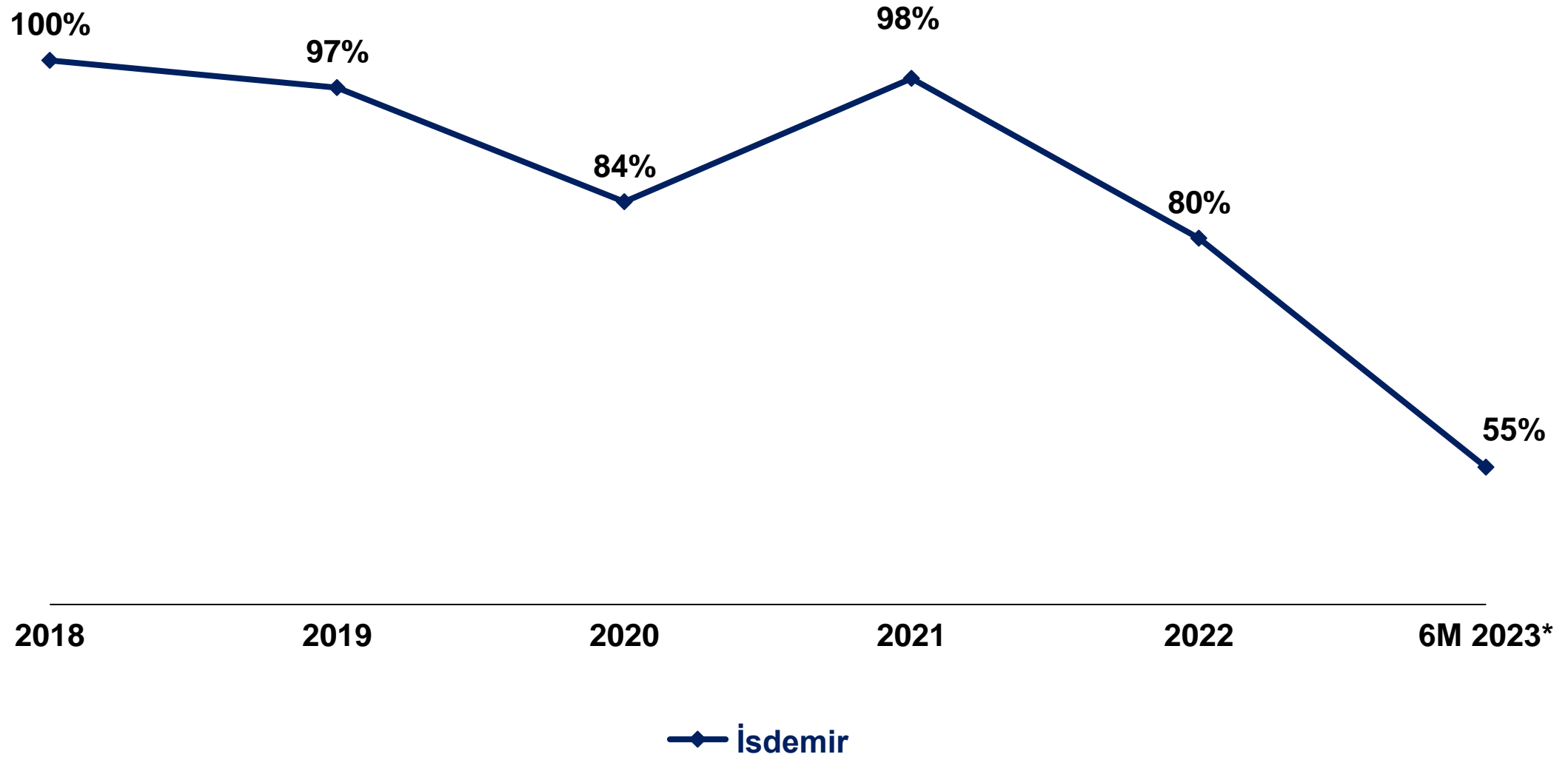
# Liquid Steel Production (000 tons)

Liquid steel production increased by 176.8% QoQ in 2Q 2023.



(\*) Due to the earthquake on February 6, 2023, production was suspended until April 24, 2023.

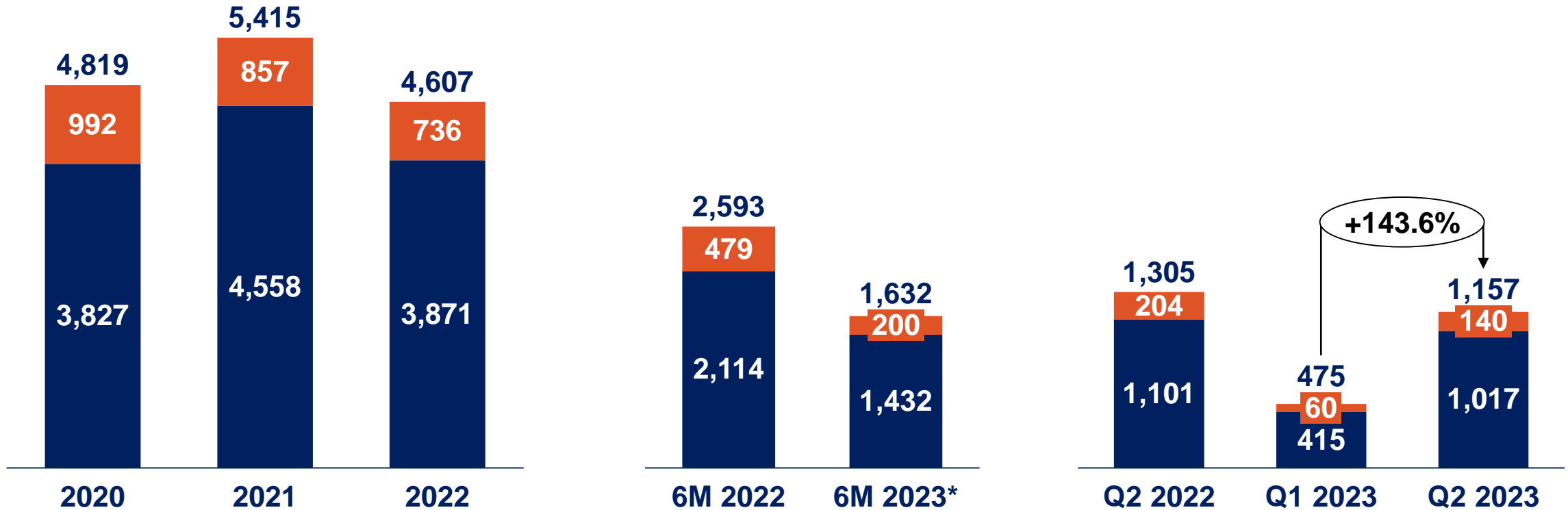
# Crude Steel Capacity Utilization Ratio



5 (\*) Due to the earthquake on February 6, 2023, production was suspended until April 24, 2023.

# Production (000 tons)

Total production increased by 143.6% QoQ in 2Q 2023.

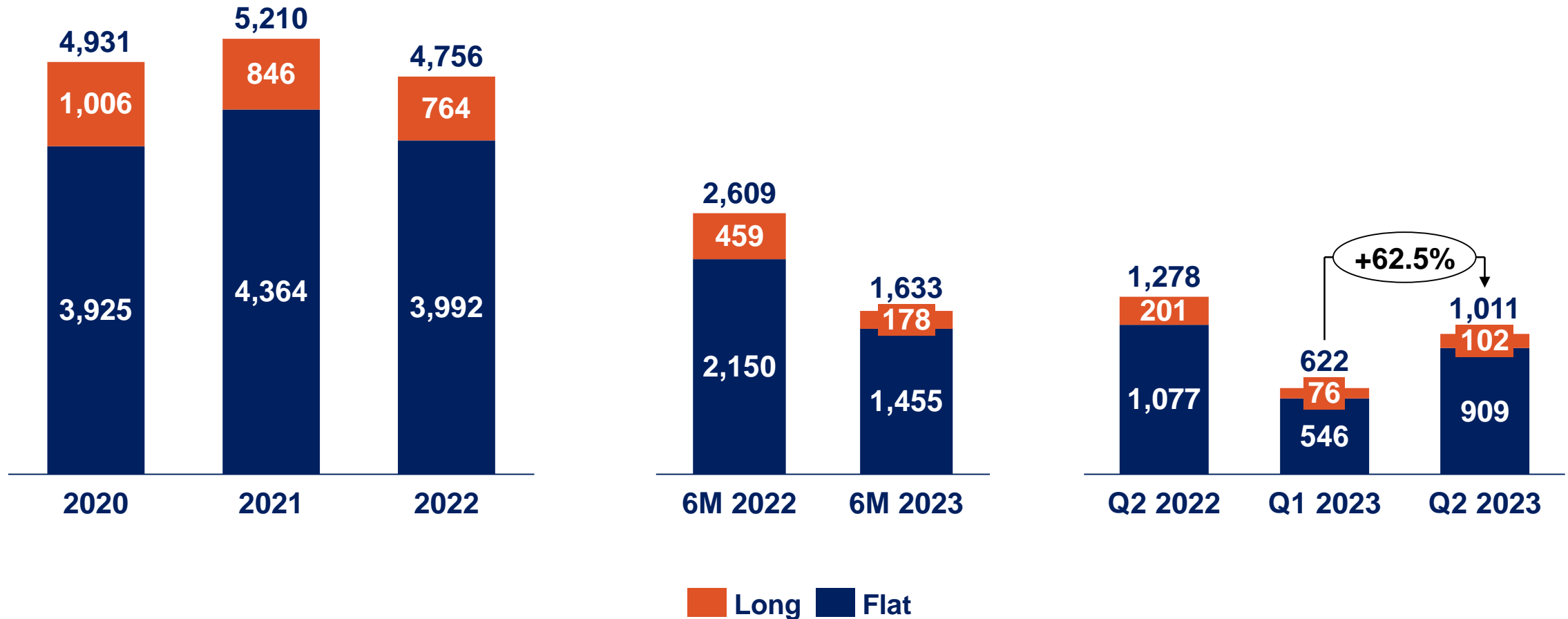


(\*) Due to the earthquake on February 6, 2023, production was suspended until April 24, 2023.

Long Flat

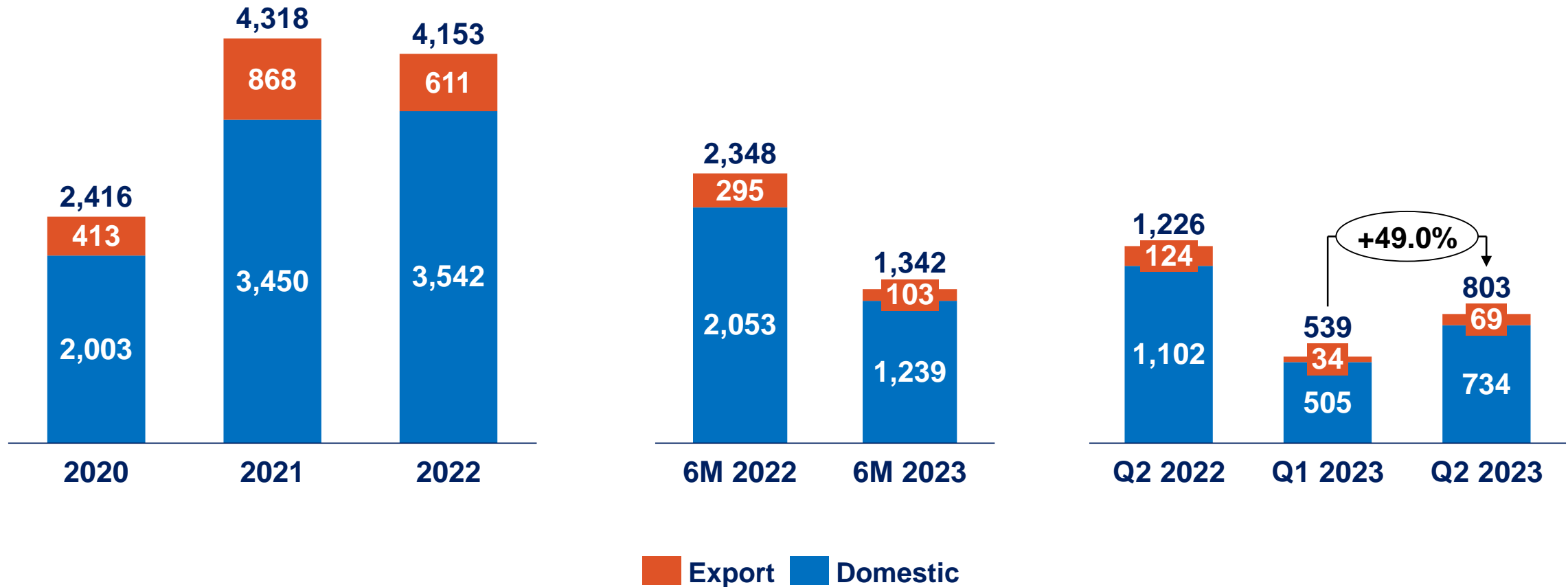
# Sales Volume (000 tons)

Total sales volume increased by 62.5% QoQ in 2Q 2023.



# Net Sales Revenue (USD mn)

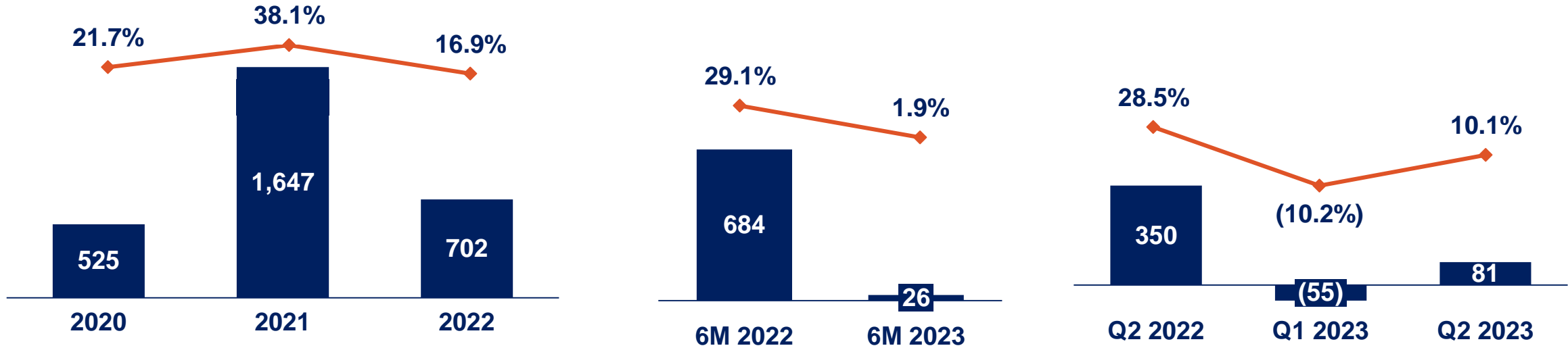
Total sales revenue increased by 49.0% QoQ in 2Q 2023.



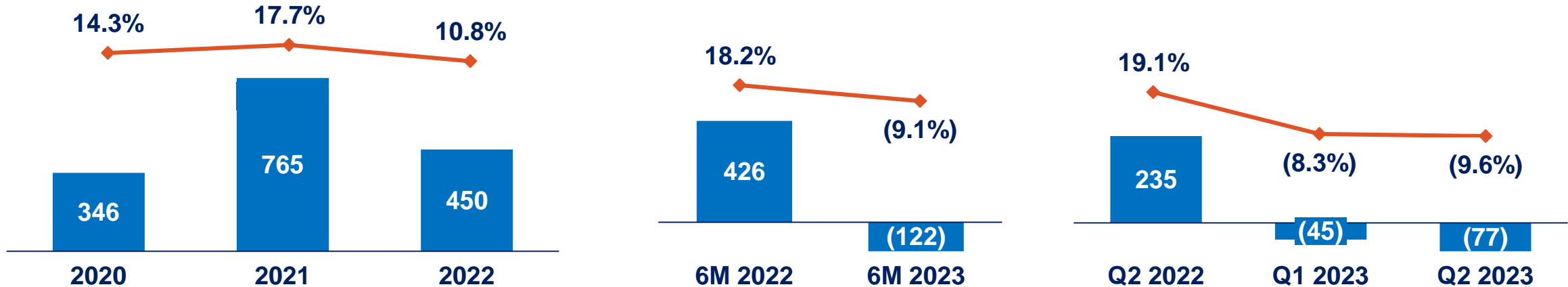


# EBITDA & Net Profit

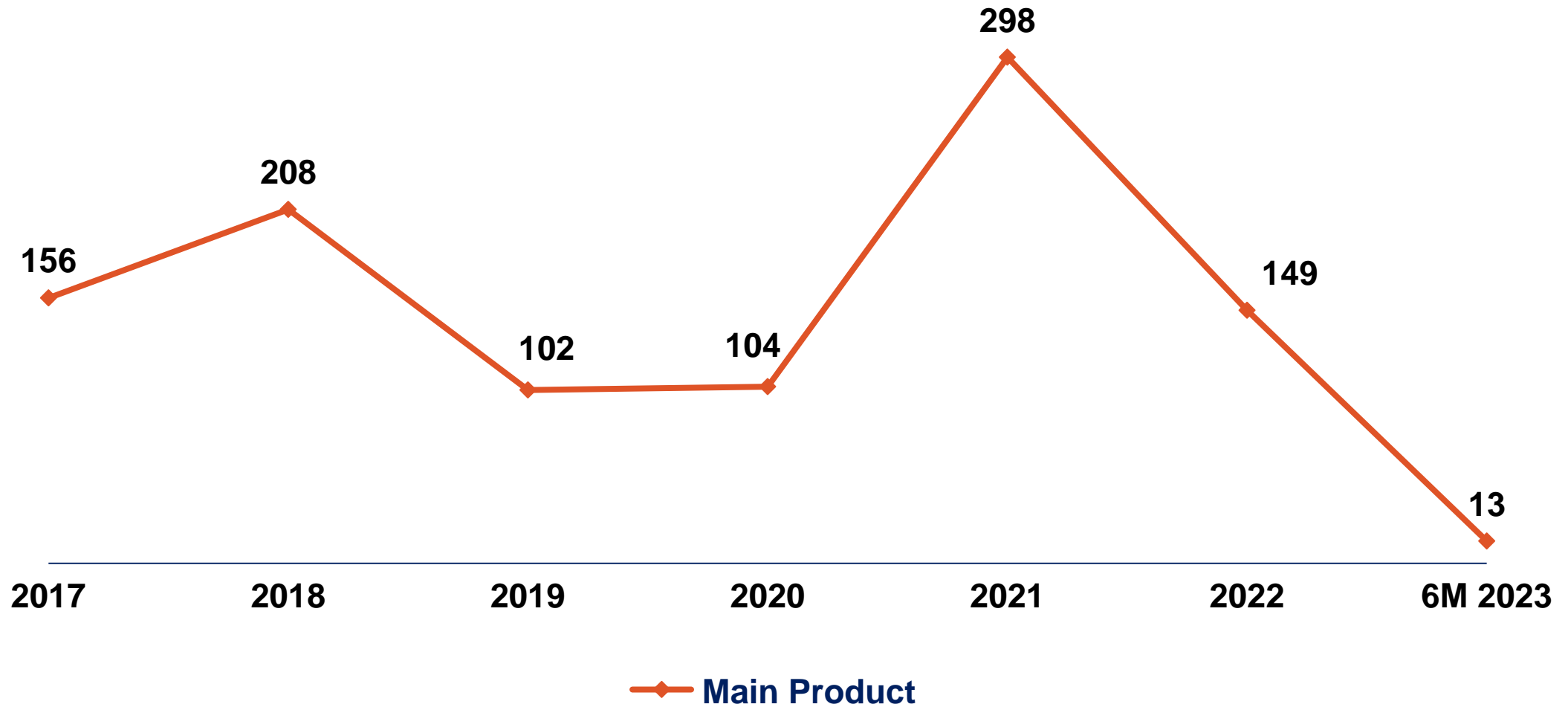
■ EBITDA (USD mn)    ◆ EBITDA Margin (%)



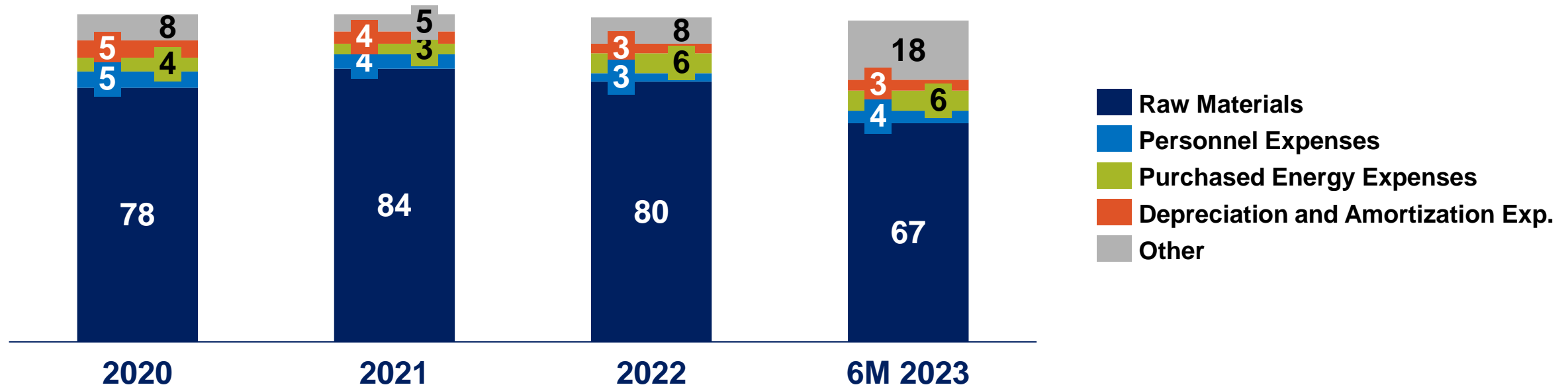
■ Net Profit (USD mn)    ◆ Net Profit Margin (%)



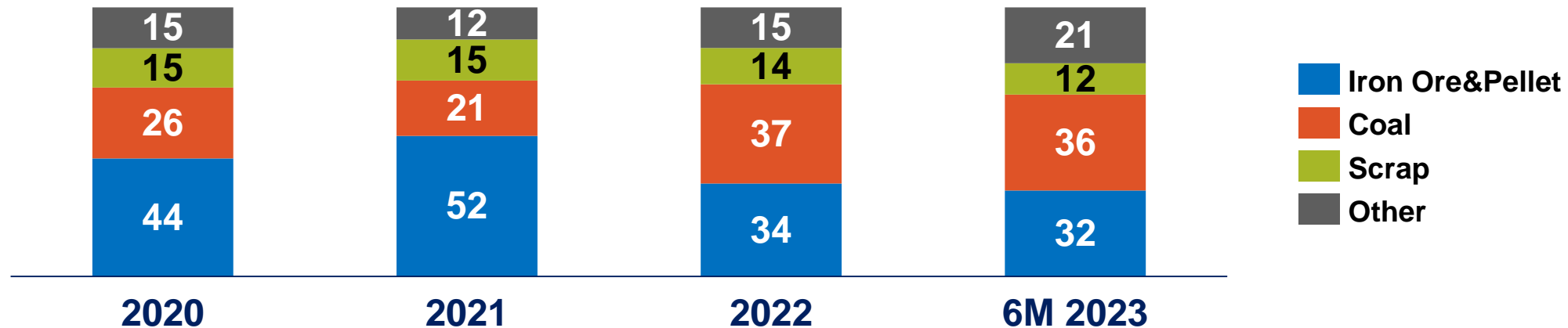
# EBITDA per Ton (USD/ton)



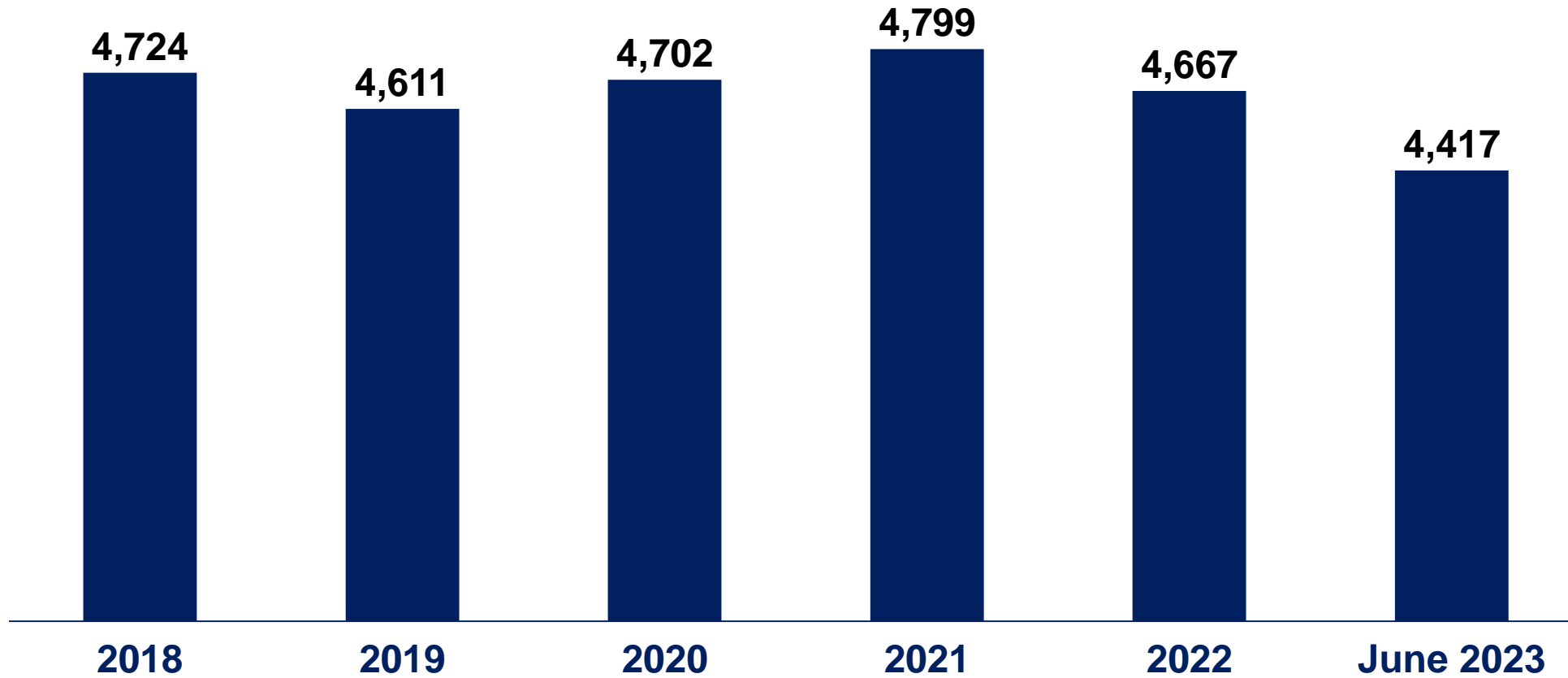
# Cost of Sales Breakdown\* (%)



## Raw Materials Breakdown (%)



# Number of Employees







## İsdemir Investor Relations

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