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2022 6 Months Investor Presentation

09.08.2022



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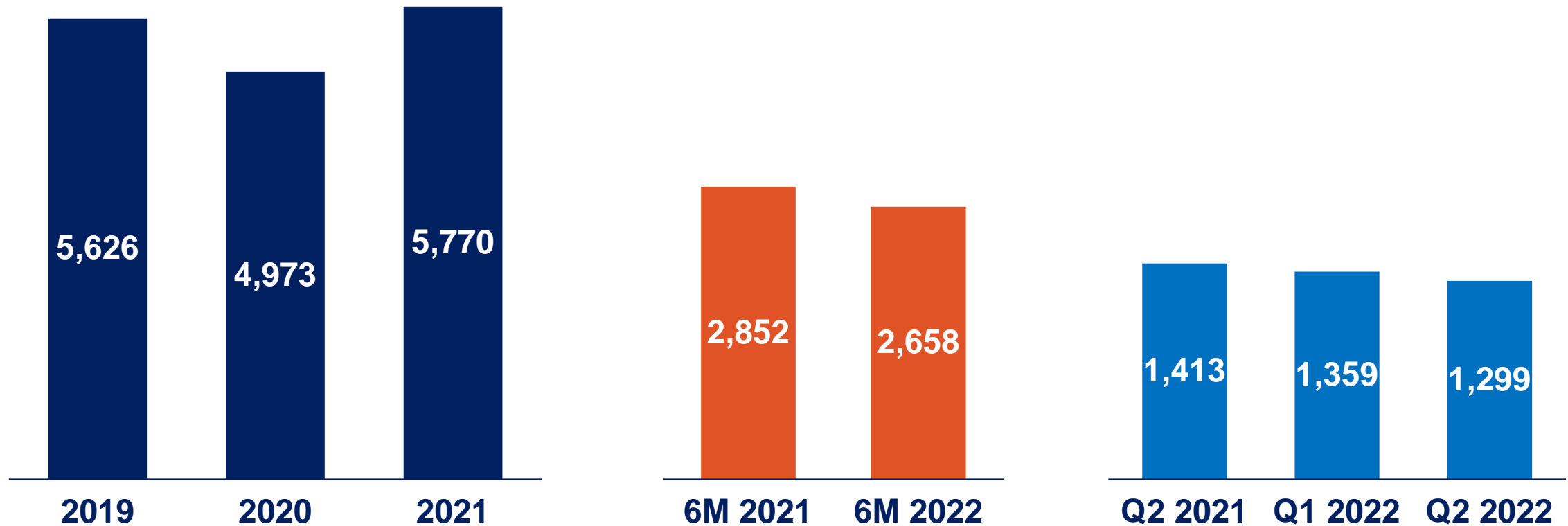
Operational and Financial Highlights



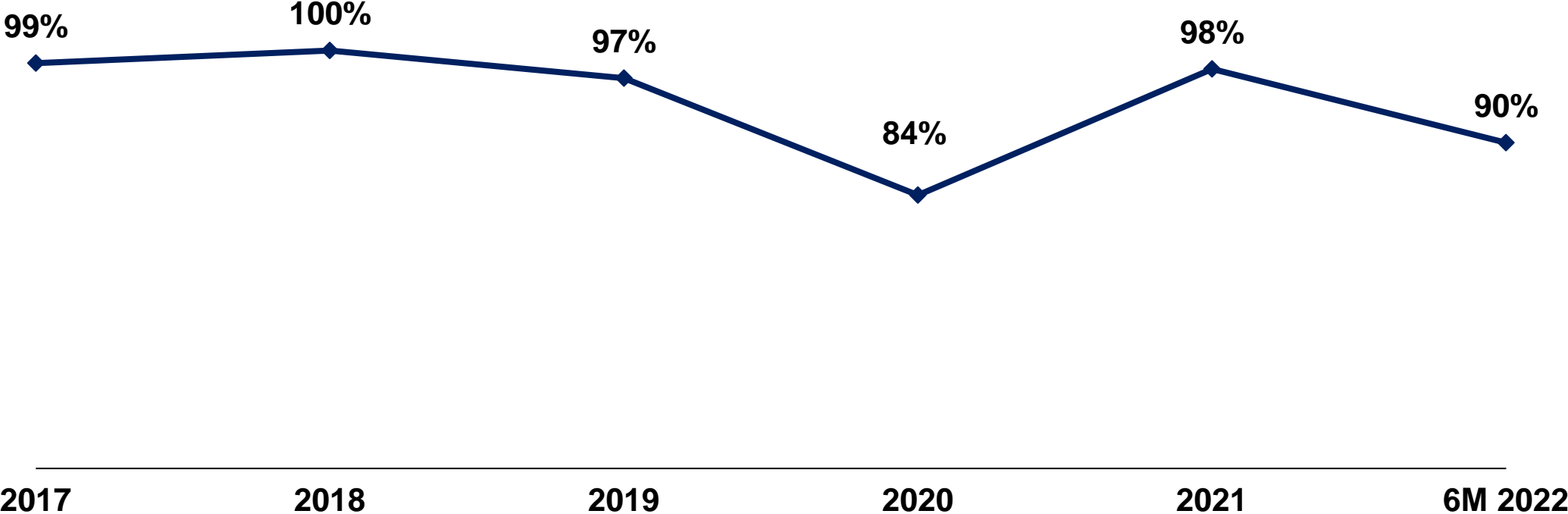
Operational Highlights	2020	2021	6M 2021	6M 2022	Change (6M)
Liquid Steel Production (000 tons)	4,973	5,770	2,852	2,658	-6.8%
Flat Steel Production (000 tons)	3,827	4,558	2,243	2,114	-5.8%
Long Steel Production (000 tons)	992	857	404	479	18.6%
Flat Steel Shipments (000 tons)	3,925	4,364	2,188	2,150	-1.7%
Long Steel Shipments (000 tons)	1,006	846	380	459	20.8%

Financial Highlights	2020	2021	6M 2021	6M 2022	Change (6M)
Net Sales Revenue (USD mn)	2,416	4,318	1,845	2,348	27.3%
EBITDA (USD mn)	525	1,647	690	684	-0.9%
Net Profit (USD mn)	346	765	396	426	7.6%

Liquid Steel Production (000 tons)



Crude Steel Capacity Utilization Ratio

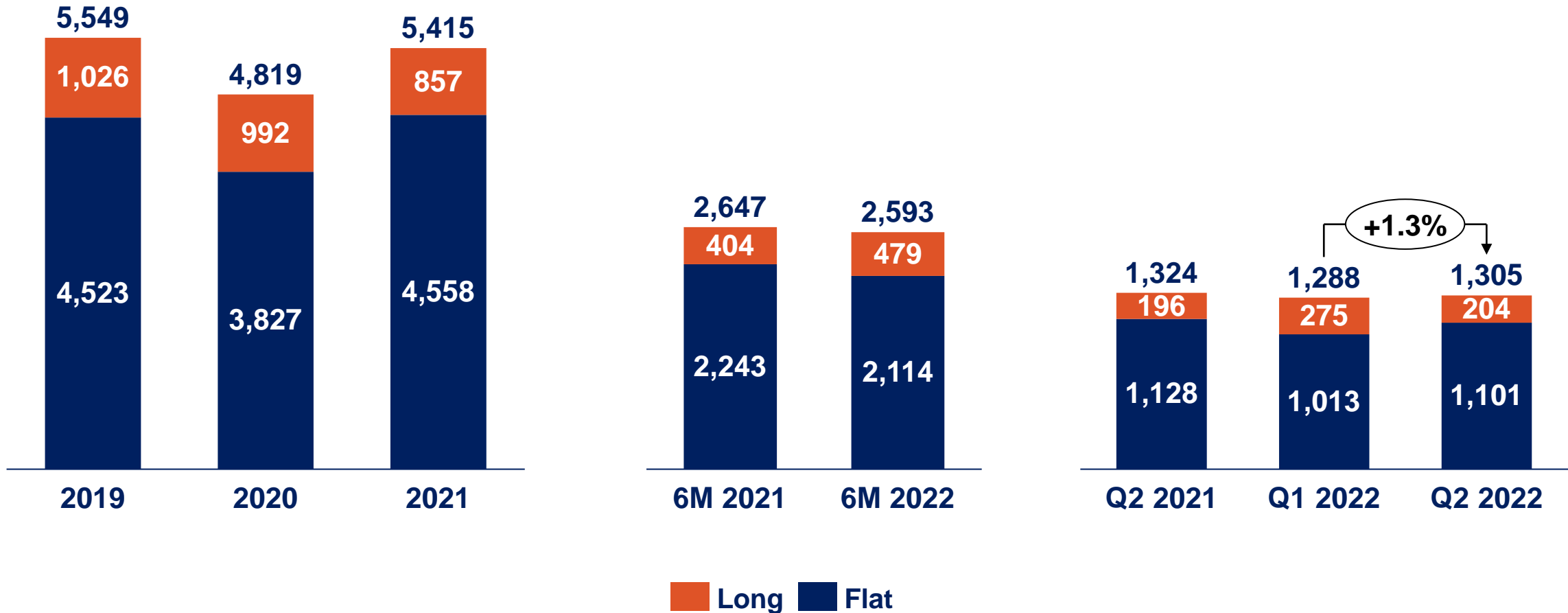


—◆— İsdemir



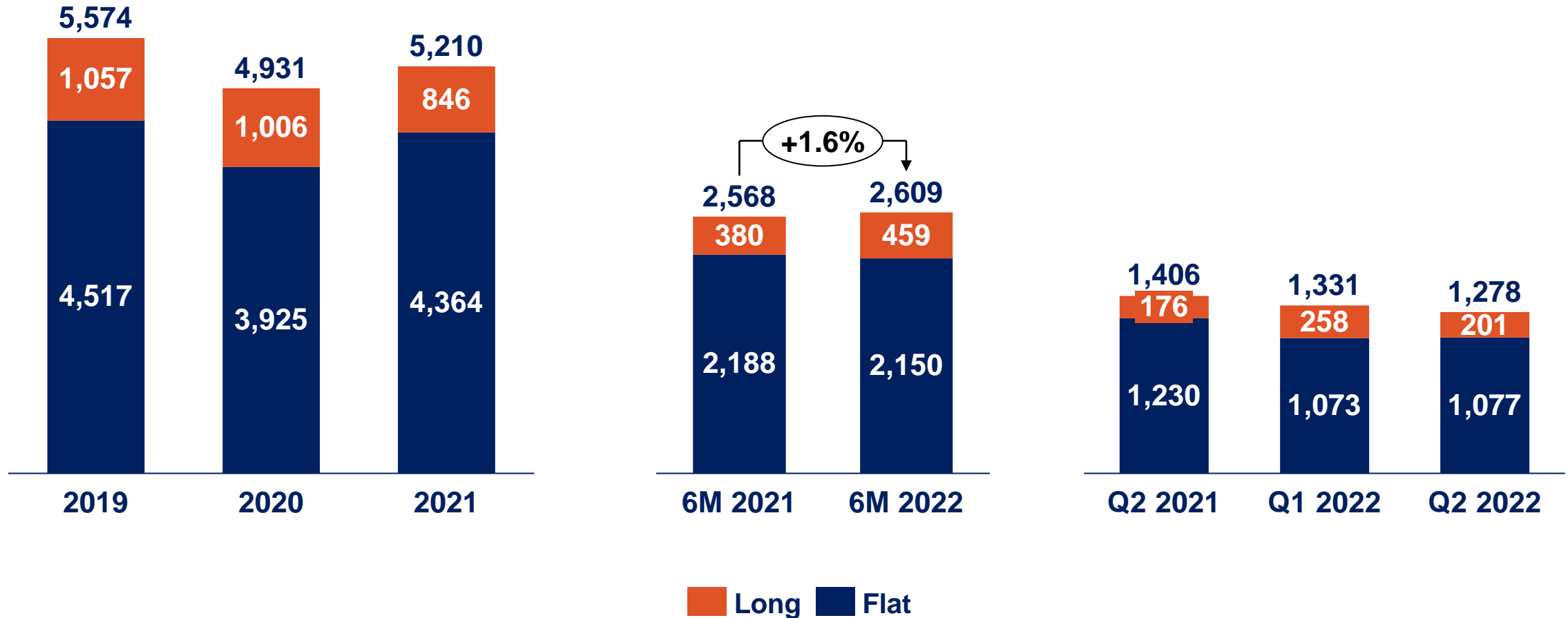
Production (000 tons)

Total production increased by 1.3% QoQ in Q2 2022.



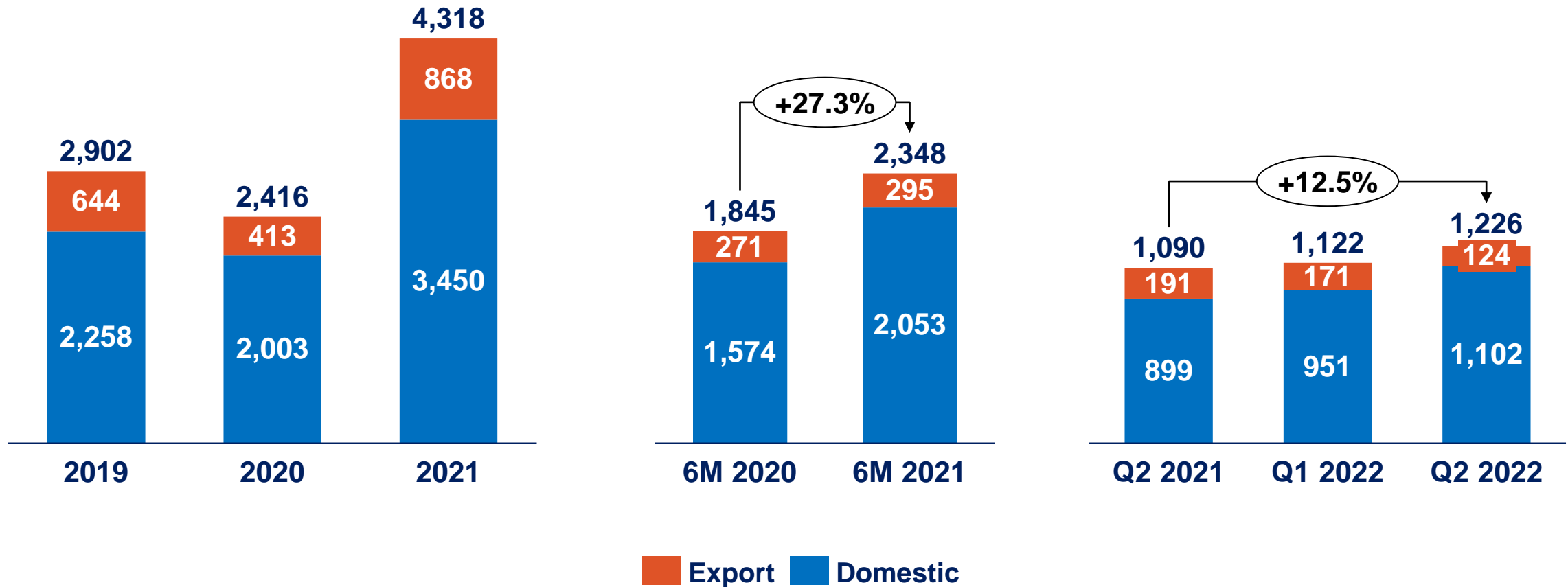
Sales Volume (000 tons)

Total sales volume increased by 1.6% YoY in 6M 2022.



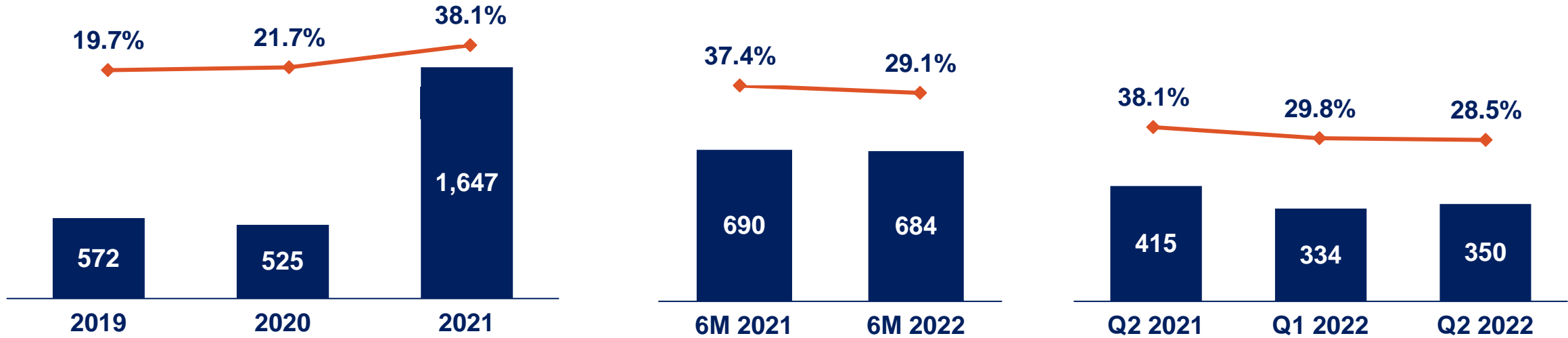
Net Sales Revenue (USD mn)

Total sales revenue increased by 27.3% YoY in 6M 2022.

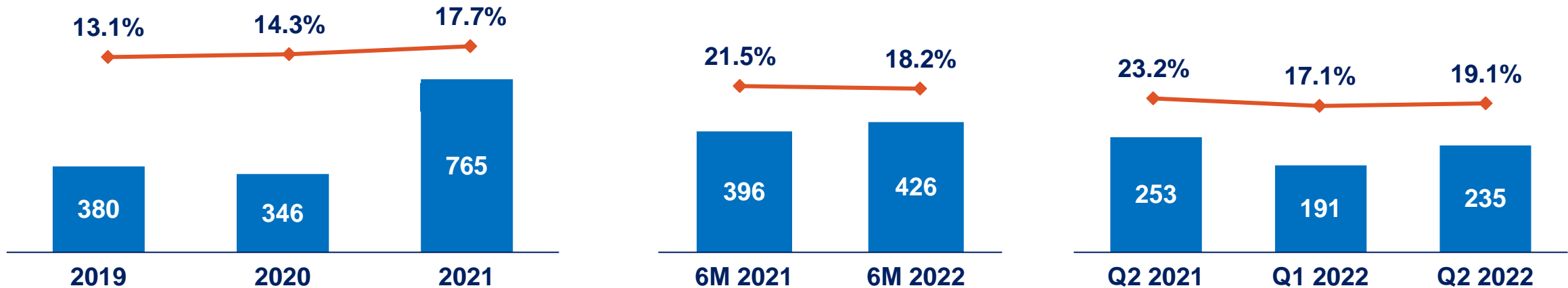


EBITDA & Net Profit

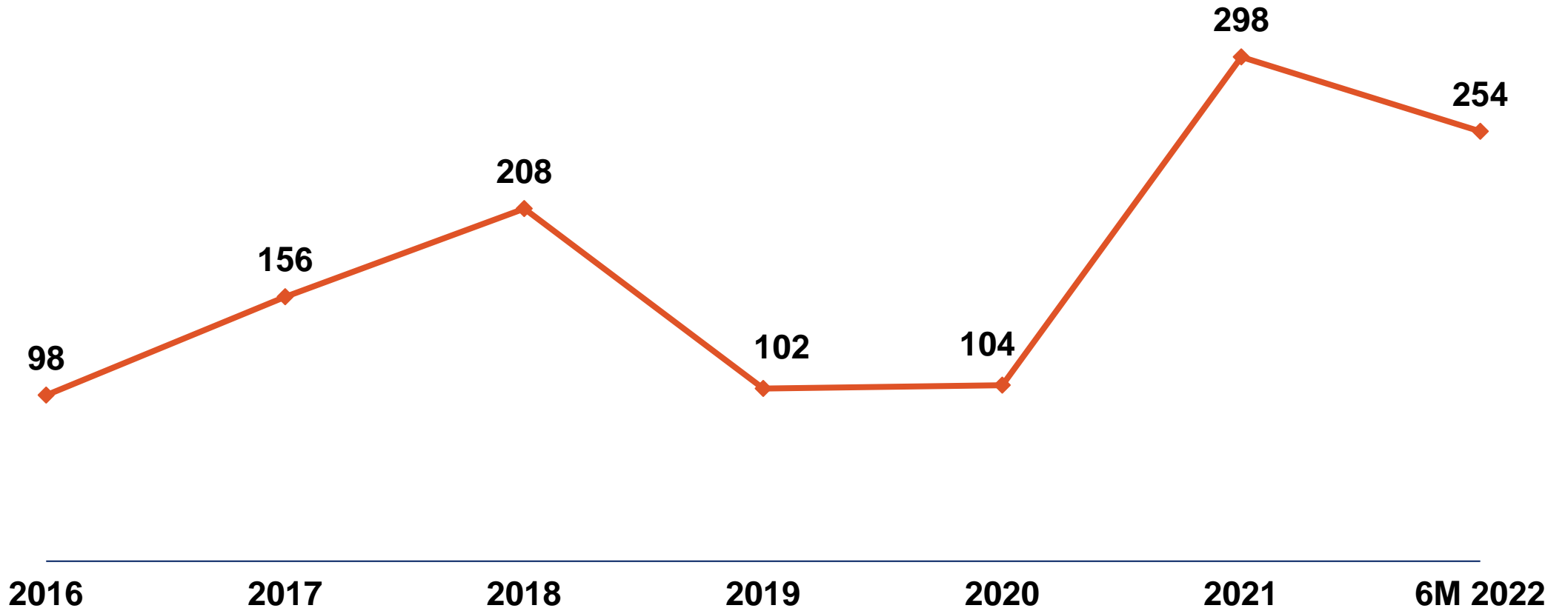
■ EBITDA (USD mn) ◆ EBITDA Margin (%)



■ Net Profit (USD mn) ◆ Net Profit Margin (%)



EBITDA per Ton (USD/ton)

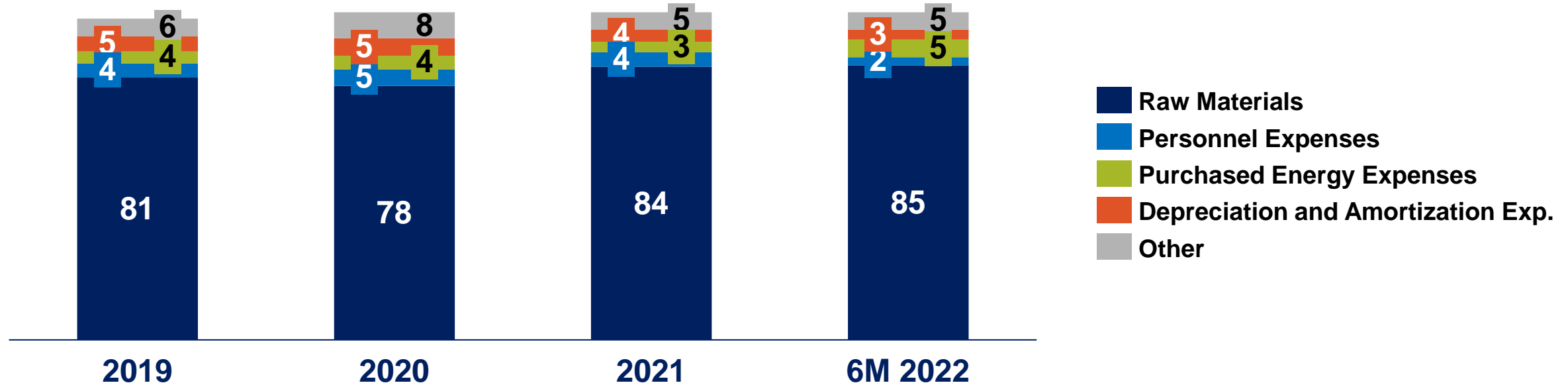


—◆— Main Product

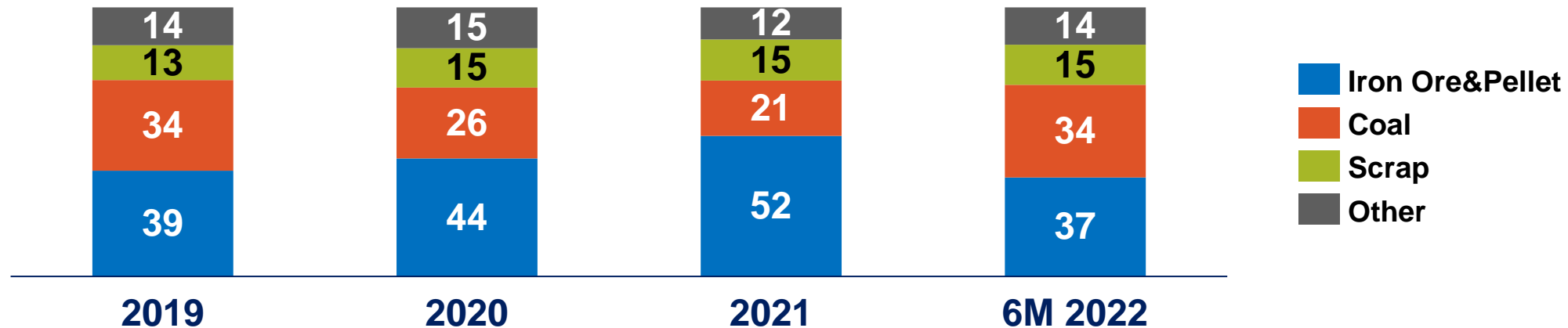


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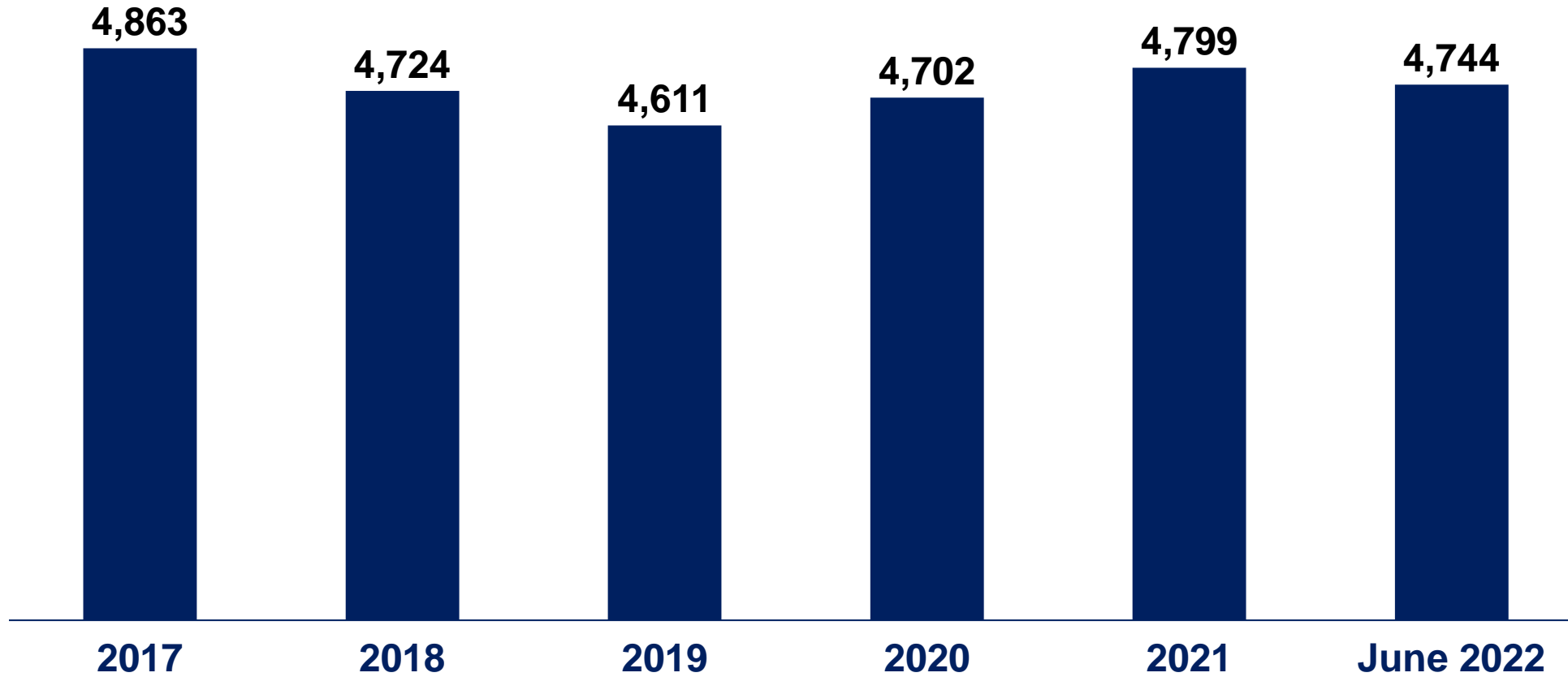
Cost of Sales Breakdown* (%)



Raw Materials Breakdown (%)



Number of Employees



Appendix – EBITDA Detail



	Note	01.01.2022- 30.06.2022 (Thousand USD)	01.01.2022- 30.06.2022 (Thousand TRY)
Presentation Currency Translation	2.1		14.8297
Operating Profit		630,020	9,343,003
Depreciation and Amortisation Expenses		53,824	798,201
Cost of Sales	13	51,529	764,163
Marketing Expenses	14	1,955	28,996
General Administrative Expenses	14	340	5,042
POA Classification		(24)	(361)
Interest Income for Overdue Receivables	14	(14)	(206)
Rediscount Income	14	(10)	(155)
		683,820	10,140,843



İsdemir Investor Relations

investorrelations@erdemir.com.tr | www.isdemir.com.tr/investor-relations/ | +90 216 578 80 61

Disclaimer

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